

Nixon Peabody LLP - San Francisco  
 One Embarcadero Center, 18th Floor, San Francisco, CA 94111-3600  
 Ph: (415) 984-8200, Fax: (415) 984-8300, www.nixonpeabody.com

Total # offices: 17 Firm size range: 501-700  
 NALP member? Y Office size range: 51-100  
 Total attys in this office: 89

Hiring Attorney: Walter T. Johnson, Esq.  
 Address Inquiries To:  
**Maryann Barth**  
**HR and Recruitment Coordinator-West Coast**  
 Nixon Peabody LLP  
 One Embarcadero Center, 18th Floor  
 San Francisco, CA 94111  
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PRIMARY PRACTICE AREAS:	# Ptrs/Mbrs	# Assoc. & Oth. Lawy.
Commercial Litigation	9	14
Brands & Creation	1	0
Finance Restructuring & Bankruptcy	1	0
Global Finance	1	1
Global Taxation	2	0
Insurance & Reinsurance	9	4
Intellectual Property Litigation	1	2
Labor & Employment	11	7
Mergers & Acquisitions	3	2
Private Equity	0	1
Product Liability	6	7
Public Finance	0	3
Real Estate	1	1
Syndication	1	1

**COMPENSATION & EMPLOYMENT DATA:**

Lawyers	2010 Compensation	BEGAN WORK IN		EXPECTED
		2008	2009	2010
Laterals		43 ( )	0 ( )	tbd
Post-clerkship		( )	( )	
Entry-level	145,000 /yr	5 ( 5 )	0 ( )	5
LLMs (US)		( )	( )	
LLMs (non-US)		( )	( )	
Summer				
Post-3Ls	\$/wk	( )	( )	
2Ls	2,800 \$/wk	8 ( 0 )	12 ( 0 )	4
1Ls	\$/wk			

# 2009 summer 2Ls considered for associate offers: 12 # offers made: 7

Hire school term clerks? N

1Ls hired? N When after 12/1 should 1Ls apply?

Split summers allowed? N If yes, minimum weeks:

Comments:

Accept applications for 2011 summer program from:

Joint degree students graduating in 2013? N

Evening students graduating in 2013? N

Judicial clerks? Y Students at non-US law schools? N

Hiring Criteria: **Academic excellence, strong writing skills, analytical ability, judgment, demonstration of leadership, initiative, self-confidence. Prior work experience and diversified outside activities considered.**

**CLERKSHIP/CREDIT/SUPPLEMENTAL COMPENSATION:**

Judicial clerkship bonus? Y

Comp./prog. credit for judicial clerkship? Y

Comp./prog. credit for other adv. degrees? CBC

Other compensation comments: **Entry-level associates receive Bar stipend.**

**Annual bonus available to eligible associates and counsel.**

**PARTNERSHIP DATA:** Two or more tiers? Y

Additional partnership prog. info: **May be considered for non-equity partnership after practicing in the profession min. of 7 yrs, and for laterals, generally 2 yrs at the firm. Average yrs of practice before elevation is between 8-9 yrs.**

**WORK/LIFE INFORMATION:**

Part-time allowed? Y Part-time avail. to entry-level? CBC

# p-t assoc. 0 (m) 2 (w) ptrs/mbrs. 0 (m) 0 (w) oth. lawy. 1 (m) 0 (w)

Elig. for alt. work sched. determined by: **Flexible Work Schedule Committee**

Paid non-medical parental leave? Y

Comments: **Our flexible work schedule policy allows attorneys to structure an individualized work schedule that meets the needs of clients, practice group, and attorney's personal professional development.**

**TRAINING AND PROFESSIONAL DEVELOPMENT:**

Coaching/mentoring program? Y

Evaluations: **Annual**

Upward reviews? Y

Professional development staff? Y Billable hours credit for training time? N

Rotation for jr. associates between departments/practice groups? N

Is rotation mandatory? N

**BENEFITS:** see www.nalpdirectory.com

**DEMOGRAPHIC INFORMATION - CURRENT YEAR 2010**

As of Feb. 1, 2010	Ptrs/Mbrs	Assoc.	All Oth. Lawy.	Summ Assoc.	
Hispanic/Latino	Men	1	0	1	0
	Women	0	0	0	0
White	Men	38	14	3	2
	Women	5	14	5	7
Black/African American	Men	0	0	0	0
	Women	0	0	0	0
Nat. Hawaiian/ Other Pacific Is.	Men	0	0	0	0
	Women	0	0	0	0
Asian	Men	1	2	0	1
	Women	1	3	0	2
Amer. Indian/ Alaska Native	Men	0	0	0	0
	Women	0	0	0	0
2 or More Races	Men	0	1	0	0
	Women	0	0	0	0
TOTAL	Men	40	17	4	3
	Women	6	17	5	9
TOTAL NUMBER		46	34	9	12
Disabled	Men	0	0	0	0
	Women	0	0	0	0
Openly GLBT	Men	0	0	0	0
	Women	0	0	0	0

(See www.nalpdirectory.com for historical comparisons.)

**DIVERSITY RECRUITMENT & RETENTION EFFORTS:**

Activities to increase the presence and retention of under-represented groups:

- Minority job fairs
- Bar sponsored programs
- Outreach to law student groups
- Firm diversity committee
- Directed mentoring efforts
- Rec. at schools w/large min. pop.

Comments: **We support recruiting and retention of minority and GLBT attorneys through several firm-wide affinity groups.**

**CAMPUS INTERVIEWS for past year** (see full list online):

# schools visited in 2009: 6 # job fairs/consortia attended in 2009: 3

**BILLABLE HOURS:** 2008 2009

Avg annual assoc. hrs worked: 1885 1933

Avg. annual assoc. billable hrs:

Is there a minimum billable hours expectation? Y If yes, number: 1850

Hours policy details: **Includes billable, pro bono, and other legal related work for bonus program consideration.**

Is billable hour credit given for pro bono work? Y

Is there a maximum that will be credited? N If yes, what?

For bonus consideration, is a pro bono hour equivalent to a billable hour? Y

**PRO BONO INFORMATION:**  Firm-wide  Office specific

% firm billable hours: 3.5  avg. hrs. per attorney: 51

Participation: 94 % assoc. 77 % ptrs/mbrs 75 % other lawyers

**PUBLIC INTEREST FELLOWSHIPS** (see www.pslawnet.org for more information):

Sponsor split pub int. summer and/or post-graduate fellowship? N

Comments:

**NARRATIVE:** As a summer associate, you will receive individual attention and a high quality work experience. You will work along side lawyers and with clients and will learn first-hand why our attorneys are known for their realistic, strategic, and thoughtful approach to client issues and giving summer associates clear, practical guidance. By the end of your stay, you will have a full understanding of the type of work you would handle as a junior associate. You will also experience our work environment and will find it is open, diverse, friendly, and collegial. We believe that people who enjoy coming to work are people our clients enjoy working with. We seek law students who like working with people who have a "let's get it done together" attitude and who want to be at a firm where individuality and diversity are valued. To learn more about our firm, our summer associate program and associate opportunities, please visit us at www.nixonpeabody.com.

NALP is committed to helping make the legal profession accessible to all individuals on a non-discriminatory basis. NALP is opposed to discrimination based upon actual or perceived gender, age, race, color, religion, creed, national or ethnic origin, disability, sexual orientation, gender identity and expression, genetic information, parental, marital, domestic partner, civil union, military, or veteran status.