



NIXON PEABODY & CANNABIS INDUSTRY

The cannabis industry is at an inflection point. People around the country overwhelmingly voted in favor of legalization, more states are recognizing the economic potential of cannabis-based businesses, and support is building at the federal level to end prohibition.

Nixon Peabody is ready to help companies take advantage of the current environment and prepare for what's to come in the future. We have advised mainstream businesses looking to enter the cannabis market as well as cannabis businesses for more than five years, assisting our clients with some of the industry's largest, most complex transactions. We understand your unique needs—everything from highly specific regulatory and banking requirements, to environmental issues, employment challenges, and dynamic local regulations—and we will partner with you to achieve your goals.

Our skilled practitioners, collaborative approach, and world-class resources make us the ideal partner for cannabis companies, ancillary businesses, and non-cannabis concerns seeking to enter the market. We help clients of all sizes, across many industries, navigate the changing regulatory, legislative, business, and financial aspects of the legal cannabis market.



“New York simply cannot afford to fall further behind in creating a legal recreational cannabis marketplace. It’s high time for the New York Legislature to act and get on with pot.”

Lori Green, Nixon Peabody, *Crain’s New York Business*, January 1, 2021

Our mission is to have a positive impact on the industry as it evolves and matures by taking on clients and projects that are meaningful, require the best and brightest from the firm, and will ultimately help move the industry forward.

OUR EXPERIENCE

Every business faces hurdles, and the pathway to sustainable success is even more complex for cannabis-related businesses. Our nimble, full-service approach ensures we can provide sound guidance for all of your needs: business structuring, commercial transactions, real estate, M&A, intellectual property, dispute resolution, governmental enforcement, labor and employment, health care, and private equity.

Some of our recent work includes:

- Representing a *Fortune 500* international producer and marketer of beer, wine, and spirits in a \$4 billion investment in a publicly traded Canadian company to create one of the largest worldwide players in the legal cannabis market.
- Representing a publicly traded, vertically integrated cannabis and medical marijuana company based in Chicago, with retail locations around the United States, in an acquisition of one company and a merger with another. The deal closed after the company with which our client merged received both an adult-use license and approval for a change of ownership from the Cannabis Control Commission in Massachusetts.
- Advising the creator of a mobile platform for at-home cannabis delivery on a number of regulatory matters involving banking compliance and anti-money laundering.
- Providing government relations and community relations counsel to a marijuana retailer in Massachusetts. We are also handling local permitting and zoning work, and real estate and leasing matters.
- Partnering with a non-profit in Chicago, Illinois, to assist clients in expunging cannabis convictions from their criminal records.

FOR MORE INFORMATION,
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